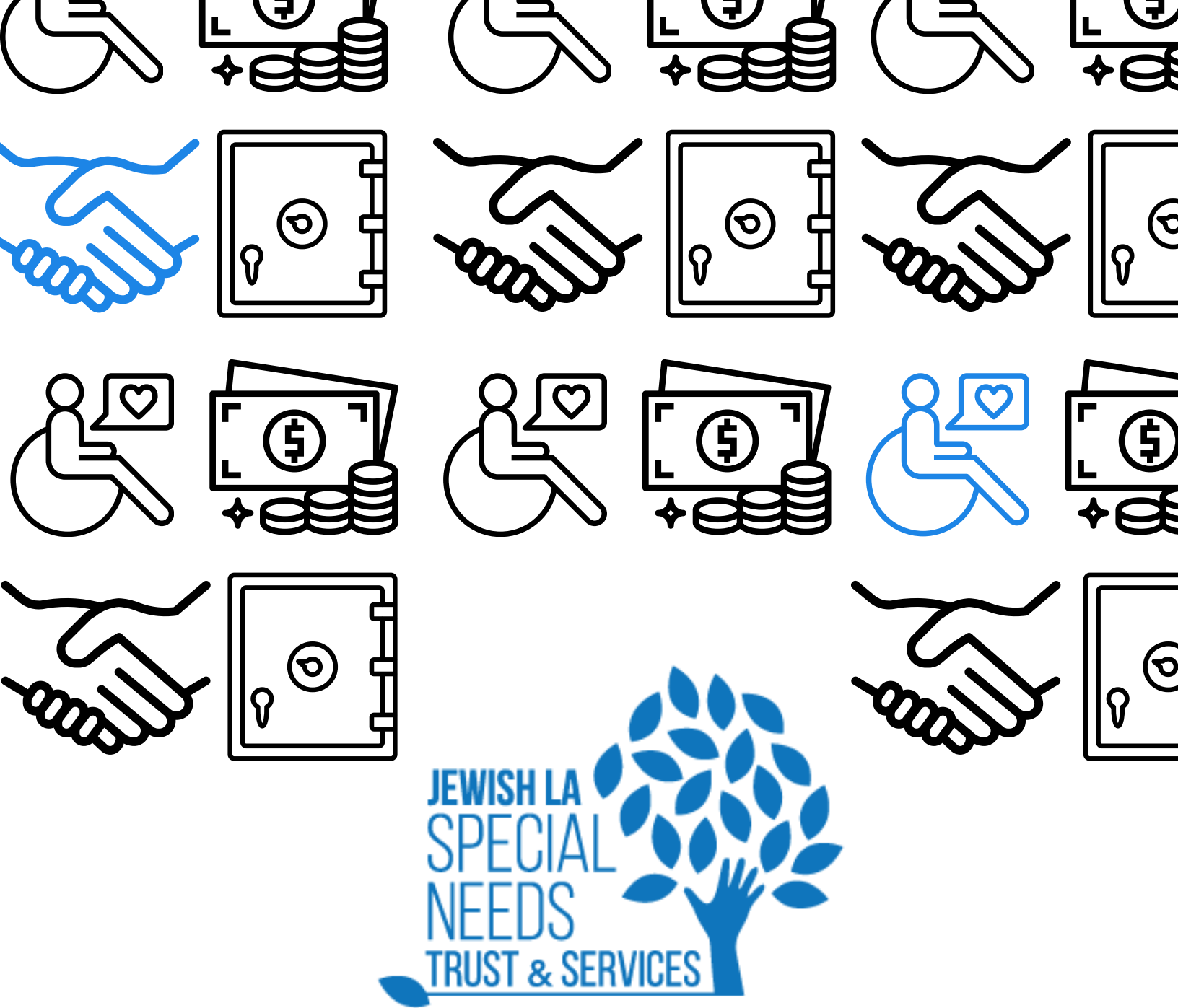




ENROLLMENT GUIDE

WELCOME TO OUR POOLED
SPECIAL NEEDS TRUST!

Welcome to JLA Trust! We're so thrilled to welcome you to our family. Whether you're extremely familiar with trust services or new and learning, here are some basics about how things will work with your brand new special needs trust with us.

KEY WORDS

A **disbursement** is money paid from the trust.

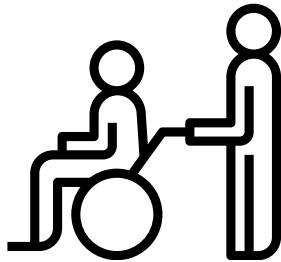
SNT is a common abbreviation for special needs trust.

True Link is JLA Trust's financial partner. They help your money grow by managing trust investments, and provide True Link debit cards to make the disbursement process easier.



KEY PLAYERS

A **beneficiary** is the individual for whom a trust is created, and the only person who can legally benefit from the funds in the trust. In the case of a SNT, this is a person with a disability, generally receiving government benefits.

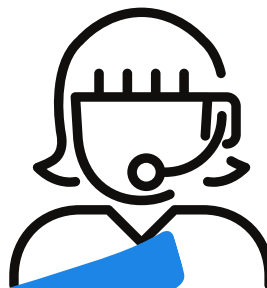


A **beneficiary advocate** is a trusted family member or friend of the beneficiary who, in a non-legal role, helps create the spending plan and articulate the beneficiary's needs to JLA Trust.

Our **trustee** is a licensed professional fiduciary whose legal responsibility it is to ensure that the trust is administered as it is legally defined in the master trust. They oversee all disbursements made at JLA Trust.



Your **customer service representative** is your main point of contact at JLA Trust. They work as a bridge between you and the trustee, as an advocate for your needs, and help you with whatever disbursements you need.



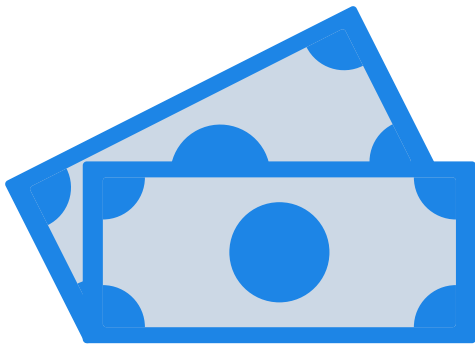
USING YOUR TRUST

FUNDING

- Money is deposited into a Special Needs Trust created for the benefit of the beneficiary.
- These funds are now legally owned by the trust and sheltered in the trust., protecting your valuable government benefits.
- Money in your trust earns investment income in custodial accounts at Charles Schwab, managed by True Link.
- Because money is pooled with the funds from all the trusts at JLA, returns can be larger than investing on your own.
- More money can be added to the same trust at any time that you receive it.



DISBURSEMENTS



- Most beneficiaries receive a monthly sum (determined by their spending plan) of disbursed money deposited onto a True Link bank card to pay for things like transportation, clothes, hobbies, and more.
- Certain expenses (like rent or payments to a caregiving agency) will be paid directly from the trust by check without using the True Link card.
- Legally, money from the trust can **never** be paid directly to the beneficiary.
- For one-time expenses like computers, vacations, and large medical expenses, contact your JLA customer service rep to get a disbursement outside of your spending plan.
- Depending on the government benefits the beneficiary is receiving and their spending plan, some purchase categories may be blocked on their True Link card.
- All disbursements are overseen by a professional trustee. As part of their fiduciary responsibility to the beneficiary and the trust, there are times when a good trustee will say no to requested disbursements.

SPENDING PLANS

One of the first things you'll do as a JLA client is work with your customer service representative on a spending plan that suits your needs. A good spending plan helps you budget and make the most of your trust funds and helps to ensure they will be around for many years to come (assuming that's what you want). Most of our clients receive a **monthly disbursement** based on their spending plan. But every client is different — some prefer to receive smaller disbursements more frequently, and others use their SNTs only for larger, individual disbursements.

1. What are your primary goals for this Trust in terms of ensuring health & safety, maximizing independence, and living a high quality of life?

My parents left this money to me so I could live a little less frugally and enjoy life more.

2. I would like my Trust to last for 10 years.

3. I would like my annual budget to be \$8,000 dollars.

MONTHLY RECURRING EXPENSES – DOES NOT EFFECT BENEFITS

Please include any recurring monthly expenses that you would like the trust to pay for. Please note that some items may affect your eligibility for government benefits if paid by the trust.

Utilities	
Phone / Cell Phone	\$ <u>50</u>
Cable / Internet	\$ <u>100</u>
Household Expenses	
Repairs	\$
Supplies	\$
Furnishings	\$
Appliances	\$
Gardening services	\$
Housekeeping services	\$
Personal / Medical Care	
Medications	\$
Personal hygiene	\$ <u>100</u>
Other personal / medical care	\$ <u>100</u>
Insurance	
Life	\$
Medical	\$

Transportation / Auto	
Gas	\$ <u>100</u>
Repairs	\$
Tolls	\$
License and registration	\$
Insurance	\$ <u>100</u>
Public transportation	\$
Taxis, etc.	\$
Loan payment	\$
Other	\$
Clothing	
Clothes	\$
Entertainment	
Movies, concerts, museums, etc.	\$ <u>100</u>
	\$
Travel	
Air, train, etc.	\$
	\$
Other	
	\$

MONTHLY DISBURSEMENT TOTAL: \$ \$650



WE KNOW NEEDS CHANGE

Your spending plan is not set in stone. If you have life circumstance changes, receive more money or feel that your money is going too fast, talk to your customer service rep. We want to work with you to make sure your needs are met.

ALLOWED DISBURSEMENTS

HOW CAN I SPEND MY MONEY?

When you hand over your money to be overseen by our Trust, it can be hard to picture what that means, and what sorts of purchases might be "acceptable" or "unacceptable" according to trust law and our trustee. **Decisions we make about disbursements are individual**, and can vary client-to-client for many reasons — we might keep "auto repairs" blocked for a client who doesn't have a car, for example — so please remember that the following may not be your exact experience. But the following is a pretty good general guide to allowable and unallowable expenses for most of our clients!



Category	Examples	JLA Policy
Auto Repair and Dealers	Ford, Toyota, Autozone	Generally allowed.
Bars and Liquor Stores	Bars, liquor stores, nightlife, wineries	Blocked.
Beauty	Hair salons, barber shops, spas	Generally allowed.
Charitable Donations	Red Cross, American Cancer Society	Blocked, since they are not legally for the beneficiary.

ALLOWED DISBURSEMENTS

Cleaning Services	Maid services, laundromats	
Education	Universities, tuition.	Blocked, but can be opened for students.
Financial Transactions	ATM withdrawals, wire transfers	Not allowed under any circumstances.
Food (Grocery)	Ralphs, Trader Joe's, Whole Foods	Blocked for SSI recipients*.
Food (Restaurants)	McDonalds, restaurants, caterers	Blocked for SSI recipients*.
Gas Stations	Chevron, Shell	
Home Repair	Heating contractors, landscaping	
Housing and Rent	Rent, mortgage payments.	Blocked for SSI recipients*.
Local transit	Bus passes, Lyft, Amtrak, Greyhound	
Medical and Care	Doctor, dentist, hospital	
Pharmacy	CVS, Walgreens.	

ALLOWED DISBURSEMENTS

Professional Services	Accountants, attorneys	
Recreation and entertainment	Amusement parks, movie theaters	
Shopping	Target, Amazon, Sears, Macy's	
Travel and Transportation	Airlines, car rentals, hotels	Allowed, but blocked until requested.
Utilities	Gas, power, cable	Blocked for SSI recipients*.
Wire Transfers and Money Orders	Western Union, Moneygram	Not allowed under any circumstances.



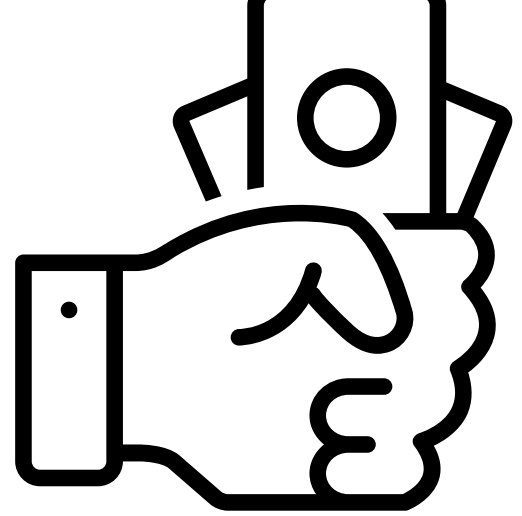
*RULES FOR CLIENTS ON SSI

SSI, or Supplemental Security Income, is a benefit program designed to help disabled, aged, and blind Americans who have little to no income. SSI recipients are expected to spend this money on food and housing needs, and are penalized if they receive financial assistance from anywhere (like a parent or a special needs trust) to pay for food, rent, mortgage, heating, or electricity. About 50% of our clients are on SSI, and we keep these categories restricted so their benefits are not reduced. If you are a SSI recipient who would like to use your trust funds for things in these categories, **you must sign a waiver** saying you are comfortable with the reduction in benefits that will result.

FEE SCHEDULE

ENROLLMENT FEE

JLA Trust charges a flat, one-time enrollment fee of **\$1250** to all active trusts when they are established.



Future-funded third party trusts can be established for a fee of **\$600**. No disbursements can be made from these accounts until they are activated.

ONGOING FEES

1

JLA Trust charges an annual fee for our services every year on the anniversary of trust establishment. It varies depending on trust size.

Trusts between \$20,000 and \$60,000 will owe **\$750**.

Trusts between \$60,001 and \$150,000 will owe **\$1,250**.

Trusts between \$150,001 and \$350,000 will owe **\$3,000**.

Trusts over \$350,000 will owe **\$3,600**.

2

Our financial partner, True Link Financial, assesses a quarterly fee of 0.25%.

3

You may also be charged ETF fees by brokers. These usually average out to around 0.07% of trust funds and allow your money to make capital gains.

EXAMPLES OF TOTAL ANNUAL FEES

Trust Size	JLA Fee	True Link Fee	ETF Fees	Total
\$50,000	\$750	\$500	\$100	\$1,350
\$100,000	\$1,250	\$1,000	\$200	\$2,450



INVESTMENTS

Whether you've chosen our conservative, conservative growth, or moderate profile, your money earns investment income! Our professional investment partners at True Link work hard to make sure you get the best return on your money.

Statements are always available online. Quarterly paper statements are mailed four times a year, approximately two weeks after the quarter ends.

TAXES

Trust taxes are overseen by JLA Trust. If money has been disbursed to you, you will receive a K-1 tax form from us. You are responsible for filing your own personal taxes.



TRUST TERMINATION

Once your trust has been funded, the funds are irrevocable, and cannot be "taken out" of the trust, only disbursed for the benefit of the beneficiary.

SNTs terminate either when all money has been disbursed (with no more funds expected to be deposited), or upon the death of the beneficiary.

What happens to any remaining funds in your trust upon termination depends on the type of trust you have. 90% of 3rd Party Trust remainders are distributed to named family heirs, with 10% retained by JLA Trust for charitable purposes. The majority of 1st Party Trusts goes to Medi-Cal paybacks, with 10-50% retained by JLA Trust for charitable purposes. Any remaining funds after the Medi-Cal payback will go to named family heirs.

Remember to keep your named heirs updated with JLA as things change!